

GOVERNMENT ADVISORY





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ADVISORY SERVICES FOR GOVERNMENTS AND THEIR SUPPORTING BUSINESSES



“Working together to deliver public value is at the core of our approach.”

Navigating public sector strategic goals and constantly adjusting to innovation is paramount yet challenging.

Today, government agencies are well-positioned to be effective champions of their communities. By leveraging public/private collaboration, innovation, and leadership growth, governments can produce excellent community outcomes.

Olvera's advisory services provide a bridge between government and private businesses to collaborate and deliver on community programmes and economic benefits.

We work with local, state and federal governments to understand their strategic objectives and shape effective operational solutions.

From leadership development to social impact assessments, Olvera helps government agencies and their businesses operate efficiently in a demanding environment.

Olvera Advisors.

EMPOWERING PUBLIC SECTOR SUCCESS

OLVERA'S TAILORED SOLUTIONS

We understand that government agencies face a unique set of challenges and opportunities. Our Government Advisory services are built on decades of experience, offering strategic insights and practical solutions tailored to the public sector.

We recognise that public sector strategies and reforms require adaptable private sector responses. At the same time, leaders must be willing to embrace innovative options and adapt to constant change.

OUR ADVISORY SERVICES HELP YOU

- Improve operational efficiency
- Drive innovation
- Manage risk holistically
- Measure and optimise community impact

Olvera supports governments and their associated business partners with the following advisory services:

- Government Advisory & Reform
- Infrastructure Solutions
- Strategic Leadership Development
- Business Development & Innovation
- Governance, Risk & Compliance
- Economic & Social Impact



GOVERNMENT ADVISORY

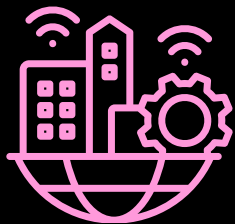
OUR SERVICES



GOVERNMENT ADVISORY & REFORM

Guiding government agencies with complex reform agendas across strategy policy, infrastructure, and service delivery.

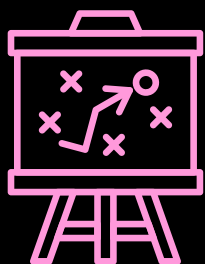
- **Policy Innovation:** Advisory services for programmatic reform development
- **Complex Change Management:** Infrastructure and service delivery transformation through collaboration and leadership engagement
- **Service Transformation:** Program design and implementation



INFRASTRUCTURE SOLUTIONS

Our Infrastructure & Procurement Assistance service is designed to help government agencies deliver projects on time and within budget. We provide end-to-end support that spans from initial planning and tendering to final delivery, ensuring that every stage is executed with precision and efficiency.

- **Strategic Advisory:** Developing and framing of project proposals for engagement with different levels of government
- **Reviews:** Independent assessments of complex projects, including inflight reviews to identify risks and assess if strategic outcomes are achievable
- **Contract Support:** Tender and proposal development for business seeking government contracts



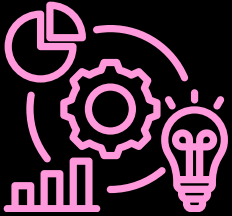
STRATEGIC LEADERSHIP DEVELOPMENT

In a challenging economic landscape, it is critical to support leaders in reaching strategic goals while managing change, enterprise risks and multiple stakeholders. Our public sector and non-profit leadership experience enables internal resilience and supports leadership development to drive innovation and change.

- **Leadership Skills Development:** Coach visionary leaders through strategic initiatives
- **Culture Transformation:** Foster collaboration and goal alignment through strategic management of leaders, teams and stakeholders
- **High-performing Operations:** Design for enhanced service delivery efficiencies and strengthen foundational capabilities to ensure long-term growth, resilience, and success in an ever-evolving landscape.

GOVERNMENT ADVISORY

OUR SERVICES



BUSINESS DEVELOPMENT & INNOVATION

Innovation is at the heart of service improvement in the public sector. Our advisory services support agencies in identifying growth opportunities and implementing forward-thinking strategies that enhance service delivery and foster sustainability.

- **Growth Opportunities:** Uncover and capitalise on new areas for development while helping businesses align with government priorities
- **Innovative Strategies:** Supporting public-private partnerships and navigating government funding and engagement
- **Sustainable Practices:** Achieve long-term success through new, cost-effective and adaptable innovation



GOVERNANCE, RISK & COMPLIANCE

Effective governance and risk management are essential for public trust. Our service offers comprehensive frameworks that help government agencies navigate complex environments while managing risk and holding accountability.

- **Reviews:** Providing robust frameworks and due diligence for public infrastructure
- **Risk & Compliance:** Underpin reputational risk with comprehensive assessment of projects. High-level business case development that builds sustainable objectives
- **Advisory:** Crisis and emergency management consulting



ECONOMIC & SOCIAL IMPACT

Government initiatives must deliver tangible benefits to communities. We focus on Economic & Social Impact, providing the expertise needed to assess and communicate the value of outcomes in public projects.

- **Data-Driven Analysis:** Use robust analysis to evaluate economic and social outcomes.
- **Impact Maximisation:** Transport, health, and education industry consulting, providing tailored strategies that enhance the public benefits and meet sustainability and budget objectives
- **Clear Reporting:** Develop effective communication for all stakeholders

GOVERNMENT ADVISORY IN ACTION

Here are some examples of how our advisory services helps government entities.

GOVERNMENT PROJECT, PROCUREMENT AND SUPPLY CHAIN ADVISORY

PROBLEM

A government department faced inefficiencies in its procurement process, resulting in project delays, supplier disputes, and escalating costs that threatened budgetary and operational goals.

SOLUTION

Olvera optimised procurement strategies by standardising processes, conducting market analysis, and enhancing supplier evaluation criteria, ensuring alignment with value-for-money principles and project timelines.

RESULTS

A streamlined procurement process that reduced project costs, improved supplier performance, and enabled the department to meet project deadlines while maintaining transparency and accountability.

GOVERNMENT INFRASTRUCTURE INITIATIVE, PROBITY ADVISORY

PROBLEM

A major government infrastructure project faced concerns about fairness and transparency in contractor selection, risking public scrutiny and potential legal challenges.

SOLUTION

Our probity advisory team ensured adherence to ethical procurement practices by implementing oversight frameworks, conducting independent evaluations, and delivering clear audit trails for all decisions.

RESULTS

The project maintained full compliance with probity requirements, ensured public trust, and successfully completed procurement without disputes. This delivered value-for-money outcomes and maintained stakeholder confidence for the government entity,

OUR CASE STUDIES

Olvera's lead advisors have relevant knowledge and experience across many industries and regions. Here are some of our experience as business advisors for Australian companies.

Bootooloo Farms

AGRICULTURE

Appointed as voluntary administrators for Bootooloo Farms following business closure after a failed harvest and cyclone damage. We secured and sold the company's farming assets and legal claim, achieving a sale price above valuation and allowing the secured creditor to recover approximately \$7 million.



SERVICES / ARBORICULTURE

Appointed as voluntary administrator of, Kupang Limited, a listed mining company facing governance failures and director misconduct. Through forensic investigation, stakeholder alignment, and a court-approved debt-for-equity swap, we restored organisation integrity, resolved complex claims, and secured a fair outcome for creditors under a Deed of Company Arrangement.



INDUSTRIAL & MINING

Olvera Advisors successfully stabilised Sydney Arbor Trees through a short-term trade-on during administration, recovering significant debts and preserving key client contracts. Through active stakeholder engagement, disciplined cash management, and strategic contract assignments, we repaid first-ranking secured creditors in full and allowed employees to receive a dividend, achieving a far better outcome than liquidation.

Procureit

LENDING / FINANCE

Guided Procureit Group, a leading B2B lending platform, through financial distress via voluntary administration. By stabilising operations, preserving key contracts, and managing a successful sale and DOCA, we achieved continued business operations, employee retention, and superior creditor returns, ensuring the company's innovative platform remained active under new ownership.



RETAIL / TECHNOLOGY

Guided Kaddy Group, a beverage tech and fulfilment business, through voluntary administration and a DOCA. By closing underperforming sites, managing creditors and suppliers, and running a targeted sale process, we preserved operations, retained staff, secured permits, and delivered a superior return to creditors, allowing the business to continue trading under new ownership.

YOUR GOVERNMENT EXPERT



Kate Foy

PRINCIPAL

Kate Foy has over 25 years of experience in public service, having just retired from the NSW Government and completed her 12 months service exclusion in July 2024.

- State Government, Local Government, Federal Government
- Transport, Infrastructure
- Emergency Services and Telecommunications
- Property and Construction
- Not-for-Profit Sector



Damien Hodgkinson

PRINCIPAL

Damien develops strategic solutions for groups dealing in crisis management and/or distress investment. He has over 30 years of experience working with distressed companies in the financial assessment, recoverability, and sustainability of risk assets.

Damien's industry and strategic expertise focuses on two key markets:

- Retailing – Clothing and General Merchandise
- Property and construction



Robyn Karam

PRINCIPAL

Robyn specialises in forensic accounting and expert witness engagements and has been appointed to lead our Forensic practice.

Robyn's expertise:

- Business recovery and turnaround
- Business insolvency
- Forensics
- Property and construction



Tony Wright

PRINCIPAL

Tony is a highly experienced restructuring professional with over 15 years expertise in various restructuring and investigative engagements.

Tony's expertise:

- Independent Business Reviews
- Forensics & financial investigations
- Asset & money tracing
- Examinations and litigation

OUR LEADERSHIP TEAM



Michael Billingsley

PRINCIPAL

With over 20 years of international experience in Insolvency and Reconstruction, Michael has distinguished himself as a trusted advisor for various stakeholders including banks, alternative lenders, and government departments.

Michael's expertise:

- Business recovery & turnaround
- Debt advisory
- Forensics & Financial Investigations
- Safe Harbour



Rajiv Goyal

PRINCIPAL

Raj brings over 24 years of specialised experience in restructuring, turnaround, and insolvency.

Rajiv's expertise:

- Formal Insolvency
- Independent Business Reviews (IBRs)
- Recovery & Turnaround
- Safe Harbour
- Debt Advisory



Damien Hodgkinson

PRINCIPAL

Damien develops strategic solutions for groups dealing in crisis management and/or distress investment. He has over 30 years of experience working with distressed companies in the financial assessment, recoverability, and sustainability of risk assets.

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- Retailing – Clothing and General Merchandise
- Property and construction



Kate Barnett

PRINCIPAL

Kate is a well-regarded financial professional and FCA with a 25+ year career in professional services.

Kate's expertise:

- Financial Services
- Not-for-Profit & Public Sector
- Listed Company
- Property & Construction



THANK YOU!

In a highly regulated and risky environment, having the right advisors by your side is not a luxury but a necessity.

By leveraging the expertise of Olvera Advisors, government entities and their business partners can safeguard themselves from unforeseen reputational challenges and meet stakeholder demands.

At Olvera Advisors, we are committed to supporting governments and organisations in meeting their obligations. Our expertise in financial advisory and restructuring empowers organisations to thrive in a dynamic and competitive environment.

For more information, visit
www.olveraadvisors.com.



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