

BUSINESS ADVISORY





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EXPERT ADVICE THAT SUPPORTS COMPANIES DURING FINANCIAL CHALLENGES AND PERIODS OF TRANSITION



In times of transition or financial crisis, business insights and expertise are instrumental in driving a business towards its financial goals. Business Advisors play a pivotal role in a company's health and growth, overseeing all operations, from cash flow management to long-term strategic planning.

While businesses might need full-time advisory expertise, they may not have the resources or necessity for a full-time executive in their organisation. An outsourced advisor is the ideal method for providing the necessary strategic leadership during these critical periods.

Olvera's advisory services offer expert management and strategic planning for organisations to stay ahead – without the full-time commitment. From optimising operations to implementing business strategies and ensuring compliance, we help businesses meet their goals at every stage in their lifecycle.

BUSINESS ADVISORY

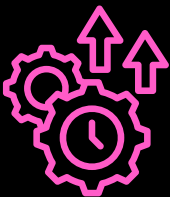
OUR SERVICES

With decades of industry experience, our team has helped organisations across various industries turn uncertainties to their advantage. We offer companies the following business advisory services



INTERIM CFO

Olvera has a roster of experienced CFOs across industries that we can incorporate into your business. Our interim CFOs can provide temporary role cover or manage a specific situation or program so that your business remains on track.



WORKING CAPITAL OPTIMIZATION

Olvera works closely with company boards and management teams to ensure organisation capital forecasting and allocations are tailored to each individual business situation.



SUSTAINABILITY ADVISORY

Adopt and implement sustainable practice that aligns with good corporate governance. Our sustainability advisory services allows companies to design sustainability frameworks and meet their environmental goals.



FINANCIAL ANALYSIS

Our financial analysis program helps management build a solid financial case for a new capital investment. This includes budgeting and establishing the appropriate financial KPIs to monitor and assess returns.



MANAGEMENT SUPPORT AND FINANCIAL ADVISORY

Know your position and where you're headed financially. Our external accounting services help you improve and better understand your financial performance, from basic bookkeeping to complex data analysis.



INTERIM CFO

Having an interim CFO is especially important for businesses that are struggling, have experienced accounting re-statements, are undergoing a period of transition (such as a merger), or require short-term help to implement a new financial system.

Olvera's interim CFOs have vast experience working in ASX-listed companies and in organisations across multiple industries. Drawing on our knowledge and networks, we are well-placed to help companies with their financial goals at every stage of their business lifecycle.



VIRTUAL CFO PROGRAMS

Remote CFO expertise to improve a company's financial strategy, budgeting, and reporting without full-time commitment.



SHORT AND MEDIUM-TERM CFO CONTRACTS

Flexible CFO services on short or medium-term contracts to support financial needs during transitions.



SPECIAL PROJECTS CFO

CFO expertise for specific projects, ensuring focused financial oversight and strategic guidance.

FINANCIAL ANALYSIS

Olvera works with clients to identify, assess, and report on the underlying financial performance of their business. Back by a strong experience in forensics, our team can assist you in the preparation of business cases for new investments, and financial losses and assessment reviews.

Our senior team's market experience brings comprehensive analytics of a business' financial position, enabling them to grow and scale with confidence.



BUSINESS EVALUATION

Preparing business case programs that evaluate undertaking a project, program, or portfolio. This includes how to evaluate the benefits, costs and risks of alternative options and provide a rationale for the preferred solution.



REPORTING AND ANALYSIS

Project financial reporting and retrospective analysis to determine where or how losses and costs have been incurred.



INVESTIGATION

Transaction and investigative accountant reporting in a business transaction to verify financial information, governance, and due diligence program.



WORKING CAPITAL OPTIMISATION

Our approach to cash flow analysis—spanning short, medium, and long-term strategies—provides a powerful framework for establishing strong working capital controls and enhancing cash visibility within organisation.

By fostering a cash-conscious culture within your business, we help businesses achieve more effective use of free cash, reduce administrative costs, lower borrowing requirements, and improve overall investment performance

OLVERA'S WORKING CAPITAL OPTIMISATION SERVICES INCLUDE

1



COVENANT TESTING PREPARATION

Ensure your business **meets financial commitments** by preparing for covenant testing within cash campaigns.

2



ROLLING CASH FORECASTS

Improve cash planning accuracy through rolling forecasts and visibility assessments for proactive cash management.

3



LIQUIDITY TRAINING

Empower teams to prioritise cash flow management with **tailored workshops and cash-conscious management** programs.

4



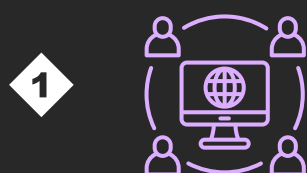
CRISIS CASH MANAGEMENT

Strengthen financial resilience during challenging times with **focused cash management** campaigns to achieve covenant goals.

MANAGEMENT SUPPORT AND FINANCIAL ADVISORY

With years of strategic financial advisory experience, our outsourced accounting service keeps you focused on your front-line delivery and revenue growth.

With our experience in developing and building financial models, we'll help company management forecast the prospective future performance of the business. This enables them to project with confidence where crucial resources should be deployed, and project how that investment or action will impact the business.



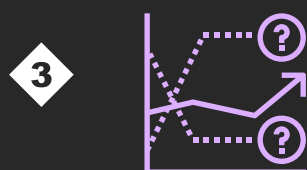
OUTSOURCED BOOKKEEPING

Recording, reconciling and reporting day-to-day financial transactions, including payroll and employee onboarding management and statutory lodgements and settlements.



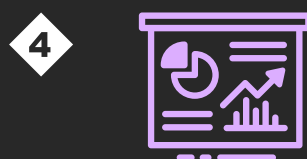
CASHFLOW MANAGEMENT

Preparation of 12-week rolling cashflow forecasts to manage short-term cash requirements. Olvera also oversees the payment of supplier and payroll liabilities, as well as debt and working capital management



FORECAST AND MODELLING

Preparation, analysis, and reporting of prospective future forecast models.



BOARD REPORTING AND STRATEGIC PLANNING

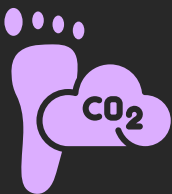
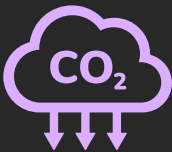
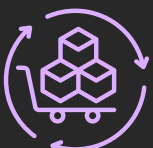
End of month board reporting and advisory, as well as specialised project management.

SUSTAINABILITY ADVISORY

Adopting sustainable practices should be accessible and straightforward, not a burden on your resources. Olvera Advisors provides sustainability advisory services to help businesses minimise their carbon footprint through practical, actionable governance solutions.

We understand that visibility and accountability regarding source origin and manufacture are the only ways to build stakeholder trust, while the best way to reduce waste is not to create it at all. That's why we specialise in implementing governance frameworks that empower your team to make environmentally responsible choices without disrupting day-to-day operations.

OLVERA'S SUSTAINABILITY ADVISORY SERVICES INCLUDE

- **1 IDENTIFYING AND MEASURING CARBON FOOTPRINT**
Assessing and quantifying the organisation's carbon emissions to **establish a baseline for sustainability efforts**.
- **2 END-TO-END SUPPLIER PROCUREMENT STRATEGIES**
Developing comprehensive procurement strategies that **prioritise sustainability** throughout the entire supply chain process.
- **3 SUSTAINABILITY CULTURE PROGRAMS**
Developing training programs that educate and inspire employees and management to implement sustainable practices in the workplace.
- **4 CARBON REDUCTION PROGRAMS**
Designing targeted frameworks that focus on reducing carbon emissions through actionable and measurable strategies.
- **5 CLOSED-LOOP PROCUREMENT PROCESSES**
Implementing procurement practices that ensure resources are effectively reused and recycled, minimising waste and environmental impact.

BUSINESS ADVISORY IN ACTION

Here are some examples of how our advisory services can help businesses undergoing periods of uncertainty.

INTERIM CFO SUPPORT, TECH STARTUP

PROBLEM

A growing tech startup faced cash flow challenges, inadequate financial reporting, and lacked experienced financial leadership to guide its expansion, creating risks for investor relations and sustainable growth.

SOLUTION

An interim CFO is introduced to implement robust financial controls, optimise cash flow, and improve financial reporting, ensuring transparency and strategic decision-making support for management.

RESULTS

The startup achieved 40% cash flow improvement, streamlined financial processes, and enhanced investor confidence, positioning the company for stable growth and a successful fundraising round.

WORKING CAPITAL MAXIMISATION, RETAIL CHAIN

PROBLEM

A national retail chain struggled with low liquidity due to high inventory levels and slow receivables turnover, limiting cash availability and straining supplier relationships.

SOLUTION

Working capital maximisation strategy is introduced, reducing excess inventory, renegotiating payment terms, and accelerating receivables collection to boost available cash and improve operational efficiency.

RESULTS

The retailer improved cash flow by 50%, strengthened supplier partnerships, and achieved better liquidity management, enabling reinvestment in expansion opportunities and financial resilience across the business.

OLVERA'S BUSINESS ADVISORY APPROACH

At Olvera Advisors, we understand that every business is unique, which is why our business advisory services are tailored for the individual client.

COLLABORATIVE ADVISORY

We work closely with you and your team, building partnerships and providing access to our network of expert advisors. Our collaborative services allow you to leverage our independent network of financial professionals and legal specialists.

GROWTH ADVISORY

Our growth advisory services include capital raising, international expansion, initiating Initial Public Offerings (IPOs), and implementing exit strategies. We're here to support you at every stage of your business's growth journey.



OPERATIONAL ADVISORY

Our operational services cover all aspects of management. This includes strategic management, budgeting and forecasting, management reporting, and statutory compliance - allowing businesses to focus on more important matters.



SPECIALIST ADVISORY

Olvera's specialist expertise is built from decades of industry experience. These include maximising R&D and government incentives, employee share schemes, tax advisory, technology development consulting, and human capital management.



OUR CASE STUDIES

Olvera's lead advisors have relevant knowledge and experience across many industries and regions. Here are some of our experience as business advisors for Australian companies.

Bootooloo Farms

AGRICULTURE

Appointed as voluntary administrators for Bootooloo Farms following business closure after a failed harvest and cyclone damage. We secured and sold the company's farming assets and legal claim, achieving a sale price above valuation and allowing the secured creditor to recover approximately \$7 million.



SERVICES / ARBORICULTURE

Appointed as voluntary administrator of Kupang Limited, a listed mining company facing governance failures and director misconduct. Through forensic investigation, stakeholder alignment, and a court-approved debt-for-equity swap, we restored organisation integrity, resolved complex claims, and secured a fair outcome for creditors under a Deed of Company Arrangement.



INDUSTRIAL & MINING

Olvera Advisors successfully stabilised Sydney Arbor Trees through a short-term trade-on during administration, recovering significant debts and preserving key client contracts. Through active stakeholder engagement, disciplined cash management, and strategic contract assignments, we repaid first-ranking secured creditors in full and allowed employees to receive a dividend, achieving a far better outcome than liquidation.

Procureit

LENDING / FINANCE

Guided Procureit Group, a leading B2B lending platform, through financial distress via voluntary administration. By stabilising operations, preserving key contracts, and managing a successful sale and DOCA, we achieved continued business operations, employee retention, and superior creditor returns, ensuring the company's innovative platform remained active under new ownership.



RETAIL / TECHNOLOGY

Guided Kaddy Group, a beverage tech and fulfilment business, through voluntary administration and a DOCA. By closing underperforming sites, managing creditors and suppliers, and running a targeted sale process, we preserved operations, retained staff, secured permits, and delivered a superior return to creditors, allowing the business to continue trading under new ownership.

MEET OUR EXPERTS

Our team of specialist advisors are dedicated to providing expert guidance and personalised solutions for your business.



Damien Hodgkinson

PRINCIPAL

Damien develops strategic solutions for groups dealing in crisis management and/or distress investment. He has over 30 years of experience working with distressed companies in the financial assessment, recoverability, and sustainability of risk assets.

Damien's industry and strategic expertise focuses on two key markets:

- Retailing – Clothing and General Merchandise
- Property and construction



Tony Wright

PRINCIPAL

Tony is a highly experienced restructuring professional with over 15 years expertise in various restructuring and investigative engagements.

Tony's expertise:

- Independent Business Reviews
- Forensics & financial investigations
- Asset & money tracing
- Examinations and litigation



Kate Barnett

PRINCIPAL

Kate is a well-regarded financial professional and FCA with a 25+ year career in professional services.

Kate's expertise:

- Financial Services
- Not-for-Profit & Public Sector
- Listed Company
- Property & Construction



Kate Foy

PRINCIPAL

Kate Foy has over 25 years of experience in public service, having just retired from the NSW Government and completed her 12 months service exclusion in July 2024.

- State Government, Local Government, Federal Government
- Transport, Infrastructure
- Emergency Services and Telecommunications
- Property and Construction
- Not-for-Profit Sector

OUR LEADERSHIP TEAM



Robyn Karam

PRINCIPAL

Robyn specialises in forensic accounting and expert witness engagements and has been appointed to lead our Forensic practice.

Robyn's expertise:

- Business recovery and turnaround
- Business insolvency
- Forensics
- Property and construction



Rajiv Goyal

PRINCIPAL

Raj brings over 24 years of specialised experience in restructuring, turnaround, and insolvency.

Rajiv's expertise:

- Formal Insolvency
- Independent Business Reviews (IBRs)
- Recovery & Turnaround
- Safe Harbour
- Debt Advisory



Michael Billingsley

PRINCIPAL

With over 20 years of international experience in Insolvency and Reconstruction, Michael has distinguished himself as a trusted advisor for various stakeholders including banks, alternative lenders, and government departments.

Michael's expertise:

- Business recovery & turnaround
- Debt advisory
- Forensics & Financial Investigations
- Safe Harbour



Neil Cussen

PRINCIPAL

Neil is a respected expert in the Insolvency and Reconstruction industry, bringing a substantial tenure of over 35 years. As a Chartered Accountant and Registered Liquidator.

Neil's expertise:

- Asset Tracing
- Business insolvency
- Business recovery & turnaround
- Debt advisory

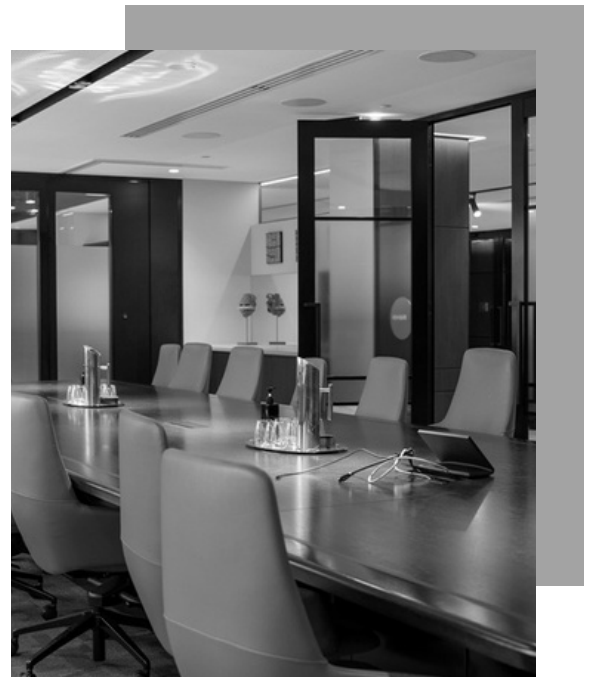


CONCLUSION

In a competitive and volatile environment, having the right advisors by your side is not a luxury but a necessity.

By leveraging the expertise of Olvera Advisors, businesses can safeguard themselves from unforeseen financial challenges and make room for growth.

At Olvera Advisors, we are committed to supporting businesses in a range of industries. Our expertise in financial advisory and restructuring empowers organisations to thrive in a dynamic and competitive environment. For more information, visit www.olveraadvisors.com.



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